



Amazonelaan 86  
NL-1448 TN Purmerend

EME

**EUROSPoor2021: October 29, 30, 31 October, 2021**

*27<sup>th</sup> edition*

Date : August 2021

RE : Invitation to participate in the Eurospoor Market (EME) (Market stand included).

Dear Eurospoor participants and fans,

**Eurospoor2021, back after 2 years of absence! Unimaginable but true!**

The COVID-19 crisis has gripped us all. We sincerely hope that, apart from the lockdown and other restrictions on our freedom, you have not suffered any health damage. For those of you who did experience it at home or in a club, and perhaps lost a colleague, family member or (club) friend, we extend our most sincere condolences to you. We are living through a pandemic that will not soon be forgotten. Fortunately, there are now several vaccines available that can protect mankind from worse. Vaccines that will gradually allow us to resume our daily lives and say goodbye to the distant 1.5 metre society.

Millions of people are currently being vaccinated worldwide, and in the Netherlands, it is expected that all those who are willing to receive the vaccine will be vaccinated by July. We don't know exactly what the situation is in your country, but if this is sustained or accelerated, it will offer perspectives for Eurospoor2021 at the Jaarbeurs Trade Fair in Utrecht (NL).

It may be hard to imagine from the current situation, but there is a big chance that after the summer holidays, life will return to a reasonably normal level and many people will be eager to visit a model railway event. That is why we are continuing our preparations for Eurospoor2021 at full steam.

We are working towards a complete and successful 27th Eurospoor event so that we and 15,000 hobbyists with us can again enjoy our beautiful hobby to the fullest. We look forward to an event with many new model railways from home and abroad, railway collections, demonstrations in the field of model railway construction, stands with representatives and retailers, a market for new and used model railway items, etc. Also the big brands Märklin, Fleischmann / Roco and Piko intend to participate.

Due to the long-term radio silence and the additional interest in model trains in connection with the lock-down, we expect a larger audience than usual. Eurospoor is and remains literally and figuratively the central point in the Netherlands in the field of model railways and is a "must" for every hobbyist in this field. We cordially invite you to participate.

**Jaarbeurs Utrecht, best location in the Netherlands**

Eurospoor2021 will be held at the very best site (A1) to be found in the Netherlands: the Utrecht trade fair centre the Jaarbeurs, internationally oriented and extremely central, with extensive parking facilities and the railway station at walking distance.

On Sunday 31st of October, children up to 11 years may visit the fair free of charge under supervision. For many years, we've conducted this type of campaigns with great success! Therefore, we've attracted significantly EXTRA potential of newly interested people for model railroads.

Please find the registration form enclosed. We control the participation prices like no other! The prices for a Eurospoor market stall are lower than in 2011! (For example, a market stall of 8 meters in 2011: € 662.00; now, ten years later in 2021: € 645.00!).

Please also consider standspace for your own stand or taking a Eurospoorstand.

You can download the form for a commercial stand here:

<http://www.eurospoor.nl/nl/formulieren>

Should you have any questions, please do not hesitate to contact us, we will be glad to answer them. We feel sure that participation would be a step you will not regret.

In anticipation of your reaction, we remain,

Yours Faithfully,



EUROSPOOR

Drs L.T. Hendriksen

Mw. C. Hendriksen-Gopal

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**For this year's "Eurospoor2021" we arranged the following hotel arrangement for participants:**

Hotel Postillion Bunnik (3 stars) conveniently located (about 15 km distance to the fair location)

Standard, single room including breakfast	€ 70,00 per night
Standard, double/twin room including breakfast	€ 81,00 per night
Comfort, single room including breakfast	€ 85,00 per night
Comfort, double/twin room including breakfast	€ 96,00 per night
Tourist tax per person per night	€ 2,11

Not binding

Lunchpackage	€ 10,00	
3-course menu at pre-order price upon registration		€ 25,00
3-course menu when ordering in the hotel		€ 26,50

There are cheaper dishes on the menu (but are not 3-courses)

This special agreement is only valid for guests of Eurospoor for the period from October 28 – November 1, 2021, if available. If you are interested, you can send an email to: [reservation.bunnik@postillionhotels.com](mailto:reservation.bunnik@postillionhotels.com) or call +31.30.6569222.

Register yourself as a participant of Eurospoor.

**Postillion Hotel Utrecht Bunnik**, Baan van Fectio 1, NL-3981 HZ Bunnik  
The Netherlands , T + 31 (0) 30 6569222, [postillionhotels.com](http://postillionhotels.com)



Binding registration form for participation

**All prices quoted excl. (and incl.) VAT and are valid for the duration of the event (3 days). (VAT can reverse-charged). Misprints reserved. All forms can be downloaded from: <http://www.europspoor.nl/en/forms>**

**1a. General Information:**

Company Name \_\_\_\_\_ VAT id. Number (optional) \_\_\_\_\_  
(Full and correct designation):

Person appointed to handle the application: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode, Town: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

E-mail: \_\_\_\_\_ Website: \_\_\_\_\_

**1b. Brief description of the product range:**

**2a. Commercial Market Stand 4.00 m x 1.20 m**

**Conditions**

- Sales of new and used model railway material is allowed.
- Adjustments to the stand and placing of showcases etc. is not allowed.
- Your stand or stands cannot be rented or used by third parties.
- Walking space between and behind the stands must stay free.

**My order**

Rowstands: 1<sup>st</sup> stand € 350.- (423,50) (excl./incl. VAT)

2<sup>nd</sup> stand € 295.- (356,95)

Every next stand € 240.- (290,40)

Check where applicable:	Amount (excl./incl. VAT)	Amount (excl./incl. VAT)
<input type="checkbox"/> 4 meter (1 Rowstand)	€ 350.00 (423,50)	<input type="checkbox"/> 12 meter (3 Rowstands) € 885.- (1,070.85)
<input type="checkbox"/> 6 meter (1 <sup>1/2</sup> Rowstand)	€ 511,25 (618,61)	<input type="checkbox"/> 16 meter (4 Rowstands) € 1,125.- (1,361.25)
<input type="checkbox"/> 8 meter (2 Rowstands)	€ 645.00 (780,45)	<input type="checkbox"/> 20 meter (5 Rowstands) € 1,365.- (1,651.65)
<input type="checkbox"/> 10 meter (2 <sup>1/2</sup> Rowstand)	€ 778,75 (942,29)	<input type="checkbox"/> 24 meter (6 Rowstands) € 1,605.- (1,942.05)
<input type="checkbox"/> <b>Square</b> with 6 Stands (24.4 m) (Two headstands and 2 x 2 rowstands)	€ 1,675.- (2,026.75)	
<input type="checkbox"/> <b>Square</b> with 8 Stands (32.4 m) (Two headstands and 2 x 3 rowstands)	€ 2,155.- (2,607.55)	
<input type="checkbox"/> <b>Square</b> with 10 Stands (40.4 m) (Two headstands and 2 x 4 rowstands)	€ 2,635.- (3,188.35)	
<input type="checkbox"/> Other, _____	€ _____	

**2b. Options for Commercial Market stand** (check where applicable)

**Head stand** (4.2 m) (limited supply) € 35.00 (42.35) per stand extra

**Wall stand** (limited supply) € 71.00 (85.91) per stand extra

**Shared electricity connection for row or headstand, usage included** € 52.- (62.92)  
1 kW (1,000 W), 1 socket. Electricity connection max 7 m away from your table

**Electricity for a wall stand 1500 Watt incl. usage** € 76.50 (92.57)

**Main connection electricity supply for square** € 147.50 (178.48)  
230V, earthed, 3,000 W. Price is including usage.

## Miscellaneous

- \_\_\_\_\_ Folding chair à € 5.50 (6.66) (deposit a € 5.-) € \_\_\_\_\_
- \_\_\_\_\_ Admission tickets for your associates (valid during opening hours) à € 16,50 € \_\_\_\_\_  
These tickets will only be charged after being handed in at the cash desk
- \_\_\_\_\_ Extra exhibitor pass with photo à € 30.- € \_\_\_\_\_
- 1 Mandatory contribution to exhibition guide € 15.- (18.15)  
Do you want to be listed in the guide Yes / No If yes, under which letter? \_\_\_\_\_

### **3a. Free Exhibitor passes**

All exhibitors will be provided with a number of passes free of charge. These free passes are in relation to the number of metres you hire. Every exhibitor receives free of charge the following passes (valid for the whole period):

4 meter – 4 passes	12 meter – 8 passes	32 meter – 14 passes
6 meter – 5 passes	16 & 20 meter – 10 passes	40 m and more – 16 passes
8 & 10 meter – 7 passes	24 & 28 meter – 12 passes	

### **3b. Required number of passes:** \_\_\_\_\_

Names: \_\_\_\_\_

### **3c. Please send us the passport photos asap**

In the interests of all participants, all entry passes should bear a passport photo. Please send us one passport photo (per post or per e-mail: measurements 2.5 cm wide x 3.4 cm high, resolution 300 dpi) of each participant (his/her name and name of company on back).

Eurospoor scans and saves your passport photos in digital format for five years. All you have to do is send us one original recent passport photo (copies not allowed).

EUROSPOOR already has the photos?  yes  no  partly

### **3d. Are the passport photos older than 5 years?** If so, we would like to receive recent passport photos of you and your participants.

### **3e. Stand construction passes (only for participants who do not have an exhibitors' pass):**

Participants don't need construction passes. Free extra passes are available for (extra) personnel appointed for construction and dismantling purposes. These passes will only be valid on Thursday, October 28 (whole day) and on Sunday, October 31 from 5.00 p.m. A passport photo is not required for these passes. We do need a list of the names of workers who will need a working pass.

Required number of working passes: \_\_\_\_\_ Names: \_\_\_\_\_

### **3f. EUROSPOOR produces and sends you the passes free of charge. However, the following costs will be charged for any changes later than September 10, 2021:**

- Exchanging pass from until September 10 (max. 3 passes) For free
- Exchanging pass after September 10, per pass € 2.50
- Exchanging pass from September 11 up until October 11, per pass € 10.-
- **Around October 12, 2021: Eurospoor sends participation info and passes**
- Passes exchanged/replaced on the day of setting up the exhibition, per pass € 20.00
- Having made an exhibitor pass with foto (valid for 4 days) **in the Jaarbeurs** during building or/and 1 of the 3 eventdays. Price for children of adults, per pass € 30,00
- Stand construction pass (without photo) for Thursday and Sunday after 5.00 p.m. For free

***The system of personalised passes is in your own interest. It increases the safety of participants and offers more security for your goods.***

#### **4. Advertise on the free Eurospoor2021 exhibition floor plan**

The map of Eurospoor2021 is distributed to the visitors free of charge. Some advertising positions are free on this. It concerns frames of approximately 85 x 45 mm. The exact dimensions will be known as soon as the floor plan is ready (early October). If you are interested, we will contact you without obligation by then. You can view an example of the map from 2018 here:

<http://www.eurospoor.nl/media/7278/eurospoor2018-hallen-2-en-3.pdf>

Interested in an ad on the exhibition floor plan    Yes                       No

#### **5. Payment method**

- a. **Down payment:** Together with your registration, you will have to make a down payment by depositing € 200.- into INGbank account number 5559382 in the name of EUROSPOOR, Purmerend, The Netherlands. **IBAN: NL70INGB0005559382    BIC: INGBNL2A** State 'Registration for EUROSPOOR2021 as well as your name and home town.
- b. **Early September 2021** you will receive an invoice for the full amount **minus € 200.-**.
- c. Participation in the exhibition is not possible without prior payment. The obligation to pay the entire invoice amount plus administration costs will continue to apply.

**We certify that all data is complete and correct and that the general terms and conditions for exhibitors have been accepted. By signing this EUROSPOOR2021 registration form, you agree to the conditions of participation (can be found via <http://www.eurospoor.nl/nl/formulieren> ).**

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Stamp company)

\_\_\_\_\_  
(Signature)

All work is accepted and performed in accordance with the conditions of participation, available for perusal at the head office in Purmerend at Amazonelaan 86. A copy of these terms and conditions can be viewed or downloaded via <http://www.eurospoor.nl/en/forms> or will be sent to the participant free of charge upon first request.

#### **Important conditions of participation**

##### **PAYMENT**

Unless agreed otherwise, the participant must ensure that the price and the amounts agreed under the contract have been received by EUROSPOOR on or before the due dates mentioned in the invoice, without being entitled to any discount, settlement or suspension.

##### **CANCELLATION**

Eurospoor is entitled to change the established dates, times and/or venue or to decide to cancel the event for an important reason. Under no circumstances will the exhibitor be entitled to compensation for any costs incurred or loss or damage sustained due to this decision.

Cancellations must be made in writing by registered post. Cancellations for whatever reason give EUROSPOOR the right to charge a fee, without notice of default being required, in accordance with the following percentages of the principal sum:

**Cancellation untill July 20: 0%; Cancellation from July 21 up untill September 30: 50%; Cancellation in October or November: 100%**

The organiser is entitled to re-allocate the exhibition space not used by the exhibitor should the exhibitor not participate in the event. The exhibition fee is nevertheless payable in the full amount.

##### **LIABILITY**

The halls are guarded on thursdaysnight, fridaynight and saturdaynight. But the participant him/herself is entirely responsible to his/her taking part in the event. The organization is not responsible for any injury to participants of damage to participants' goods.

# Price list Eurospoor Market Stand Eurospoor 2021 excl/incl. 21% (VAT)

EME

♦ **Participation with sales of new and used model railway material** ♦

Prices are valid for the duration of the event (3 days); VAT can reverse-charged ♦ Market-stand is already present ♦ Please checkout the prices for a commercial stand in the first hall

♦ Misprints reserved ♦ All forms can be downloaded from: [www.eurospoor.nl/en/forms](http://www.eurospoor.nl/en/forms)

**Prices 2021:**

First rowstand	€ 350.00 excl. BTW (423,50 incl BTW)
Second rowstand	€ 295.00 excl. BTW (356,95 incl BTW)
Every next stand	€ 240.00 excl. BTW (290.40 incl BTW)

- Size row/wallstand: 4 m x 1.20 m  
- Size headstand: 4.20 m x 1.20 m  
- A square consists of rowstands and 2 headstands.

**Options (limited supply)**

Wandstand: Price per wallstand € 71.- excl. VAT (€ 85.91 incl)  
Headstand: Price per headstand € 35.- excl. VAT (€ 42.35 incl)

Column 1

Column 2

Column 3

<u>Rowstand</u>		<u>Wallstand (limited supply)</u>		<u>Rowstand(s) including 1 headstand (4.2 metre)</u>		
excl / incl VAT			excl / incl VAT		excl / incl VAT	
€ 350,00 / € 423,50	<b>4 m</b>		€ 421,00 / € 509,41		<b>4.2 m</b>	€ 385,00 / € 465,85
€ 511,25 / € 618,61	<b>6 m</b>					
€ 645,00 / € 780,45	<b>8 m</b>		€ 787,00 / € 952,27		<b>8.2 m</b>	€ 680,00 / € 822,80
€ 778,75 / € 942,29	<b>10 m</b>					
€ 885,00 / € 1.070,85	<b>12 m</b>		€ 1.098,00 / € 1.328,58		<b>12.2 m</b>	€ 920,00 / € 1.113,20
€ 1.125,00 / € 1.361,25	<b>16 m</b>		€ 1.409,00 / € 1.704,89		<b>16.2 m</b>	€ 1.160,00 / € 1.403,60
€ 1.365,00 / € 1.651,65	<b>20 m</b>		€ 1.720,00 / € 2.081,20		<b>20.2 m</b>	€ 1.400,00 / € 1.694,00
€ 1.605,00 / € 1.942,05	<b>24 m</b>		€ 2.031,00 / € 2.457,51			
€ 1.845,00 / € 2.232,45	<b>28 m</b>		€ 2.342,00 / € 2.833,82			

Square = rowstands +  
2 headstands  
(limited supply)

## Square (limited supply)

<b>24.4 m</b>	6 rowstands + 2 headstands	€ 1.675,00 / € 2.026,75	<b>40.4 m</b>	10 rowstands + 2 headstands	€ 2.635,00 / € 3.188,35
<b>32.4 m</b>	8 rowstands + 2 headstands	€ 2.155,00 / € 2.607,55	<b>48.4 m</b>	12 rowstands + 2 headstands	€ 3.115,00 / € 3.769,15